### Table Skirting Colors
- White
- Black
- Red
- Blue
- Silver
- Burgundy
- Hunter Green

### Quantity of Furniture

<table>
<thead>
<tr>
<th>Description</th>
<th>Price for each</th>
<th>Move-in Day Cost</th>
<th>Furniture Subtotal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tall Cocktail Table</td>
<td>$20.00</td>
<td>$30.00</td>
<td></td>
</tr>
<tr>
<td>High Backed Stools</td>
<td>$20.00</td>
<td>$30.00</td>
<td></td>
</tr>
<tr>
<td>Waste Basket</td>
<td>$5.00</td>
<td>$7.50</td>
<td></td>
</tr>
<tr>
<td>Easel</td>
<td>$10.00</td>
<td>$15.00</td>
<td></td>
</tr>
<tr>
<td>8' x 10' Carpet</td>
<td>$50.00</td>
<td>Black</td>
<td>$75.00</td>
</tr>
</tbody>
</table>

*(Includes taping front edge only)*

### Quantity of Electrical

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
<th>Move-in Day Cost</th>
<th>Electrical Subtotal</th>
</tr>
</thead>
<tbody>
<tr>
<td>110 volt AC outlet (20 amps)</td>
<td>$65.00</td>
<td></td>
<td>$97.50</td>
</tr>
</tbody>
</table>

### Labor Rates

- $45.00 per person-minimum 1 hour
- $60.00 forklift and operator per hour-minimum 1 hour
- $50.00 per banner hung from Catwalk

### Work Authorization

- We will require labor according to the following schedule:

  - Labor to Set up Display
    - # of Workers
    - Date
    - Time
    - Approx. hours

  - Labor to Dismantle Display
    - # of Workers
    - Date
    - Approx. hours

  - Forklift move-in
    - Date
    - Approx. hours

  - Forklift move-out
    - Date
    - Approx. hours

  - Banner(s) hung from Catwalk
    - # of Banners
    - Date

**Note:** Forklift will be set up on a time schedule at the service desk. All work is done only under the supervision of the Exhibit Representative.

**Set-Up:**
- Number of workers X Hrs X Rate ($45.00) = $

**Dismantle:**
- Number of workers X Hrs X Rate ($45.00) = $

**Load - in:**
- Forklift hours X Rate ($60.00) = $

**Load - out:**
- Forklift hours X Rate ($60.00) = $

**Shipment Handling Fee:**
- Receiving and transporting to and from booth = $40.00

**Banners:**
- Number of Banners X Rate ($50.00) = $

**Labor Subtotal**

### ALL PRICES INCREASE BY 50% ON MOVE-IN AND/OR SHOW DAYS. PLEASE PREORDER.

- Cancellations NOT Refundable within Five days of Show. Please make checks (U.S. currency only)
- Payable to: La Crosse Center, 300 Harborview Plaza, La Crosse, WI 54601
- Email: office@lacrossecenter.com
- Phone: 608-789-7400

### Cancellations

- Tax-exempt certificates must be sent with payment

### Note:

- Forklift will be set up on a time schedule at the service desk. All work is done only under the supervision of the Exhibit Representative.

### Effective January 1, 2023