



## 2020 Annual Meeting Financial Report

	2020 YTD	2019 Year End Actual	2018 Year EndActual	2017 Year EndActual	2016 Year End Actual	2015 Year End Actual	2014 Year End Actual	2013 Year End Actual	2012 Year End Actual
<b>Revenues</b>									
Membership Dues , Operators	\$49,480	\$48,619	\$48,918	\$44,491	\$43,538	\$43,420	\$42,596	\$44,070	\$42,870
Membership Dues, Vendors	\$6,300	\$8,050	\$4,550	\$11,550	\$6,300	\$10,850	\$7,350	\$10,850	\$11,200
Membership Dues, Participating	5,300	\$5,100	\$5,100	\$5,000	\$5,000	\$5,000	\$5,000	\$4,000	\$4,000
Contributions, Advocacy					\$3,000	\$0	\$2,500	\$2,500	
Conference, Attendees	22,300	\$36,750	\$55,950	\$42,225	\$39,330	\$68,165	\$38,785	\$26,150	\$51,575
Conference, Vendors	20,250	\$42,750	\$40,525	\$34,100	\$40,010	\$47,500	\$29,250	\$31,150	\$53,058
Conference Sponsorships	13,525	\$17,275	\$24,000	\$21,150	\$14,450	\$16,850	\$12,000	\$15,250	\$18,750
Rodeo Income Attendees	0	\$13,650	\$17,242	\$16,204	\$14,995	\$14,373	\$11,826	\$11,555	\$11,795
Rodeo Income Vendors	0	\$10,250	\$7,000	\$4,000	\$4,750	\$3,250	\$8,500	\$3,400	\$3,900
Interest income		\$277	\$132		\$0	\$0	\$7	\$15	\$18
<b>Total Revenues</b>	<b>\$117,155</b>	<b>\$182,721</b>	<b>\$207,067</b>	<b>\$178,720</b>	<b>\$171,373</b>	<b>\$209,408</b>	<b>\$157,814</b>	<b>\$148,940</b>	<b>\$197,166</b>
<b>Expenses</b>									
Legislative	\$29,389	\$42,800	\$37,800	\$35,322	\$37,701	\$36,259	\$35,700	\$34,574	\$33,996
Outreach	\$2,560	\$1,985	\$2,081	\$1,636	\$5,199	\$600	\$2,161	\$2,748	\$7,498
Advocacy	\$34,731	\$54,741	\$55,163	\$49,556	\$43,677	\$38,898	\$38,094	\$32,928	\$25,325
Conference	\$37,750	\$77,579	\$92,966	\$59,537	\$43,305	\$96,379	\$70,849	\$51,316	\$83,321
Rodeo Expenditures	0	\$13,704	\$20,739	\$14,002	\$14,670	\$15,370	\$12,563	\$17,042	\$12,960
Accounting	\$2,172	\$2,172	\$2,172	\$1,992	\$1,992	\$1,715	\$1,692	\$1,596	\$1,587
Insurance	\$440	\$440	\$440	\$440	\$440	\$440	\$440	\$440	\$420
Dues, Subscriptions & Pub	\$300	\$300	\$300	\$300	\$579	\$974	\$225	\$575	\$560
Supplies and Postage	\$200	\$467	\$100	\$230	\$884	\$308	\$232	\$158	\$260
Bank/CC Service Charges	\$2,000	\$2,493	\$3,184	\$2,327	\$2,078	\$1,840	\$1,037	\$869	\$1,240
Misc Expense			\$250	\$597	\$0	\$200	\$173		\$200
Depreciation				\$706	\$1,683	\$3,905	\$3,905	\$2,794	\$571
<b>Total Expenses</b>	<b>\$109,542</b>	<b>\$196,777</b>	<b>\$215,195</b>	<b>\$167,121</b>	<b>\$152,208</b>	<b>\$196,888</b>	<b>\$167,070</b>	<b>\$145,039</b>	<b>\$167,937</b>
<b>Net Income</b>		<b>-\$14,056</b>	<b>-\$8,127</b>	<b>\$11,599</b>	<b>\$19,165</b>	<b>\$12,520</b>	<b>-\$9,256</b>	<b>\$3,901</b>	<b>\$29,228</b>