



# Choosing the right technology for your transit system

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Office of Transit and Active Transportation



# Greater Minnesota Transit Technology Plan

<http://www.dot.state.mn.us/transit/reports/transitechplan.html>

Chuck Morris, Data and Technology Coordinator

# Technology Plan

- Statewide Technology Plan Finalized June 2021
- **Introduction** – Purpose and process
- **Context for Transit Technology - resources**
  - Transit Technology Survey
  - Review MnDOT Regional Transit Plans
  - National Peer Review



## 5 Keys to a Successful Project

**Understand the asset, take care of its components, support it with training, and make plans to replace or upgrade it.**

- **Key 1: Defining clear goals is a critical first step, and champions must communicate and advance those goals.**
- **Key 2: After setting goals, regularly monitor performance measures and update work plans.**
- **Key 3: Watch for coordination opportunities that align with agency/provider goals**
- **Key 4: Technology is evolving quickly but, getting fundamental building blocks in place – maintaining them is an ongoing activity**
- **Key 5: The technology program must have a plan for sustaining data and covering ongoing costs.**

- **Goals and Strategies**
  - Input from OTAT, Transit Systems and RTCC
- **Technology and Management Solutions**
  - Scheduling /Dispatch and related Management
  - Customer Facing Trip Planning
  - Communication with Riders and Public
  - Asset Management
  - In-Vehicle Technology
  - Fare Payment
  - Service Planning

# Technology Plan

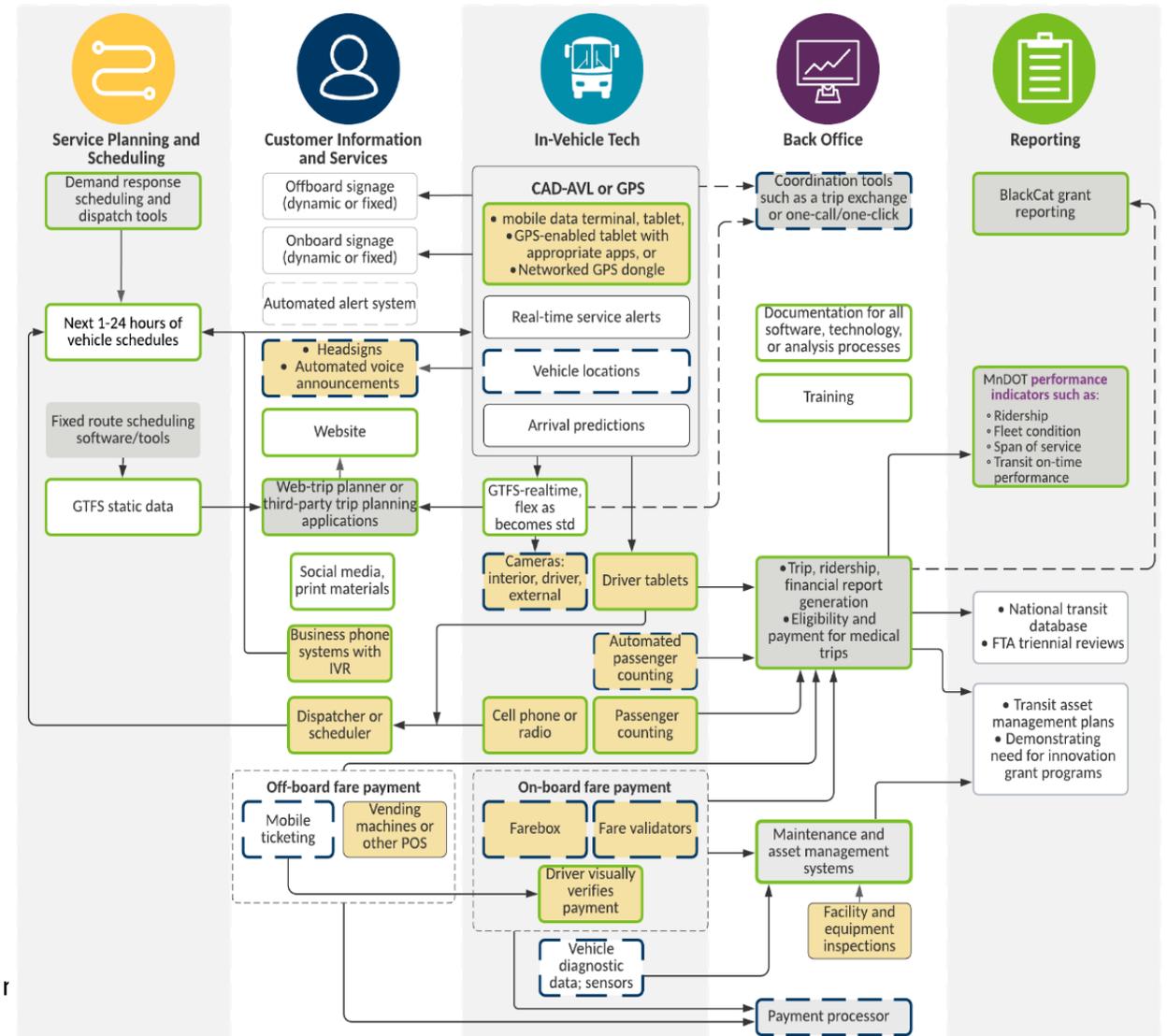
	FLEET SIZE OR TRIP COUNT					
	1 to 9 vehicles or <100 trips per day		10 to 29 vehicles OR >100 trips per day		30+ vehicles OR >250 trips per day	
	DR	FR	DR	FR	DR	FR
<b>KEY:</b> ○ = NO   ● = YES ◐ = MAYBE   NA = Not applicable						
<b>Scheduling Software/Dispatch and Related Management Systems</b>						
Client mgmt and scheduling DR trips	◐	NA	●	NA	●	NA
Scheduling FR vehicle runs	NA	●	NA	●	NA	●
Algorithm to optimize schedule	●	NA	●	NA	●	NA
Driver and vehicle scheduling and mgmt	●	●	●	●	●	●
Reporting	●	●	●	●	●	●
Interfaces and export/import ability	◐	◐	◐	◐	●	●
Driver manifests on tablets or MDTs	◐	NA	◐	NA	●	NA
Reminder calls	◐	NA	●	NA	●	NA
<b>Customer-Facing Trip Planning</b>						
Trip planning for riders	◐	◐	◐	●	◐	●
GTFS	NA	●	NA	●	NA	●
GTFS-Realtime	NA	◐	NA	◐	NA	●
GTFS-Flex	◐	NA	●	NA	●	NA
<b>Communications with Riders and Public</b>						
Web page	●	●	●	●	●	●
Social media	◐	◐	◐	◐	◐	◐
Business telephone systems	◐	◐	●	●	●	●
<b>Asset Management</b>						
Vehicle maintenance	●	●	●	●	●	●
Facility maintenance/other (e.g., passenger shelters)	◐	◐	◐	◐	◐	◐
Pre-trip inspections	●	●	●	●	●	●
<b>In-Vehicle Technology</b>						
Automated voice announcements	NA	◐	NA	◐	NA	●
Cameras	◐	◐	●	●	●	●
Automatic vehicle location or GPS	◐	◐	●	●	●	●
Automated passenger counters	NA	○	NA	◐	NA	◐
Collision avoidance systems	◐	◐	◐	◐	◐	◐
Mobile data terminal/computer	◐	◐	●	◐	●	●

**Figure 5.2 Baseline Transit Technology Reference Chart**

- Scheduling /Dispatch and related Management
- Customer Facing Trip Planning
- Communication with Riders and Public
- Asset Management
- In-Vehicle Technology
- Fare Payment
- Service Planning

# Technology Plan

- Transit Technology Flow Chart
- Primary Technologies
- Scheduling /Dispatch and related Management
- Customer Facing Trip Planning
- Communication with Riders and Public
- Asset Management
- In-Vehicle Technology
- Fare Payment
- Service Planning



## Developing Transit Agency Assessments and Growth Plans



## Collaborative Decision Making

- Create a Technology Committee
  - Committee met last Thursday- in process of prioritizing tasks creating a work plan and defining goals
- Refine investment process
  - Maintain five-year vision for planning / budgeting purposes. Assess current funding criteria.
- Develop New Approach to Technology Innovation
  - Jointly identify areas innovation may offer critical benefits.
  - Identify funding and partnership opportunities.
- Establish ongoing Communication-
  - Build knowledge sharing, incentivize coordination,
  - Increase understanding of technology issues. [mndot.gov/](http://mndot.gov/)



## Organizational Support

- Provide Comprehensive Technology Training
  - Training program for current technologies, and partner with national training opportunities
- Increase Access to Technology Domain Experts
  - Develop a list of experts to resource for current problems and future growth
- Create a Resource Library
  - A library to house technology procurements, rfp's, cost estimates, procedural information
- Technology and Cyber Security Assessments
  - clarifies expectations for technology and cybersecurity assessments to advance statewide strategic technology priorities.
- Leverage State Procurement role- Procurement assistance streamlined and/or centralized.



## Specifications, Acquisitions, and Integration

- Establish Functional Requirements for Key Systems
  - Rigorous specifications do not yet exist for all technology systems.
- Support Integrated Technology Systems
  - Identify specific scenarios where APIs can serve to streamline data.
- Support Specifications Development
  - Standardize data flows between vendors /systems. Reduces risk of vendor lock-in.
- Ensure High Quality Streaming Data and Management
  - Assess the current data collection requirements, processes, frequency to streamline effort.



## Questions??





# About Elliott McFadden

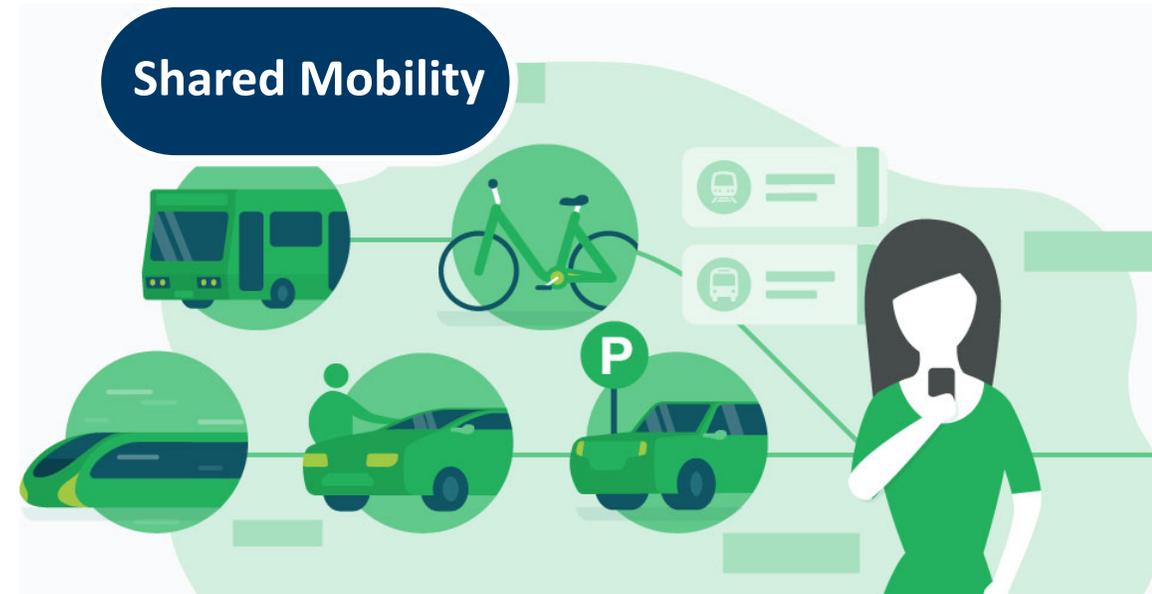
- 15-year veteran of shared mobility industry
- Launched 1<sup>st</sup> carsharing system in Texas
- Founding CEO of Austin B-cycle
- Co-founder of North American Bike Share Association
- Leader on dozens of product development and innovation projects using Lean Startup principles





# Greater Minnesota Shared Mobility Assessment

- 28 of 35 systems currently have some form of existing shared mobility in their market
- 10 have had a shared mobility service that had ceased operating in their market
- Generally, a high level of interest in shared mobility to address unmet community need
- 14 potential shared mobility pilots identified for further research and exploration

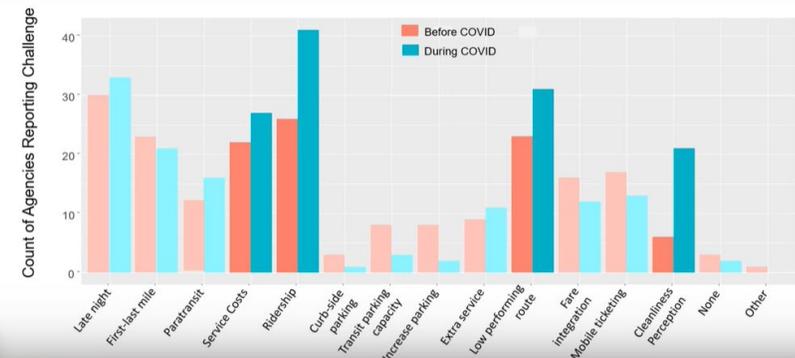


# Shared Mobility Webinars

- Monthly programming from November 2020 to June 2021
- Increase familiarity with shared mobility technology and services
- Platform for knowledge share
- Topics included GTFS, microtransit, mobility hubs, and Mobility-as-a-Service
- Previous webinars on MnDOT Transit page and more to come!



## COVID-19 Intensified Challenges (N = 71)



# FlexPass Project at ABC Ramps

- Develop a parking product that will help reduce SOV trips by removing sunk cost of parking contract
- Testing 2 products: 14-day monthly contract and similar pass with parking bundled
- 20% discount off of similar pay-as-you-go product
- Uses Metro Transit Go-To card as media

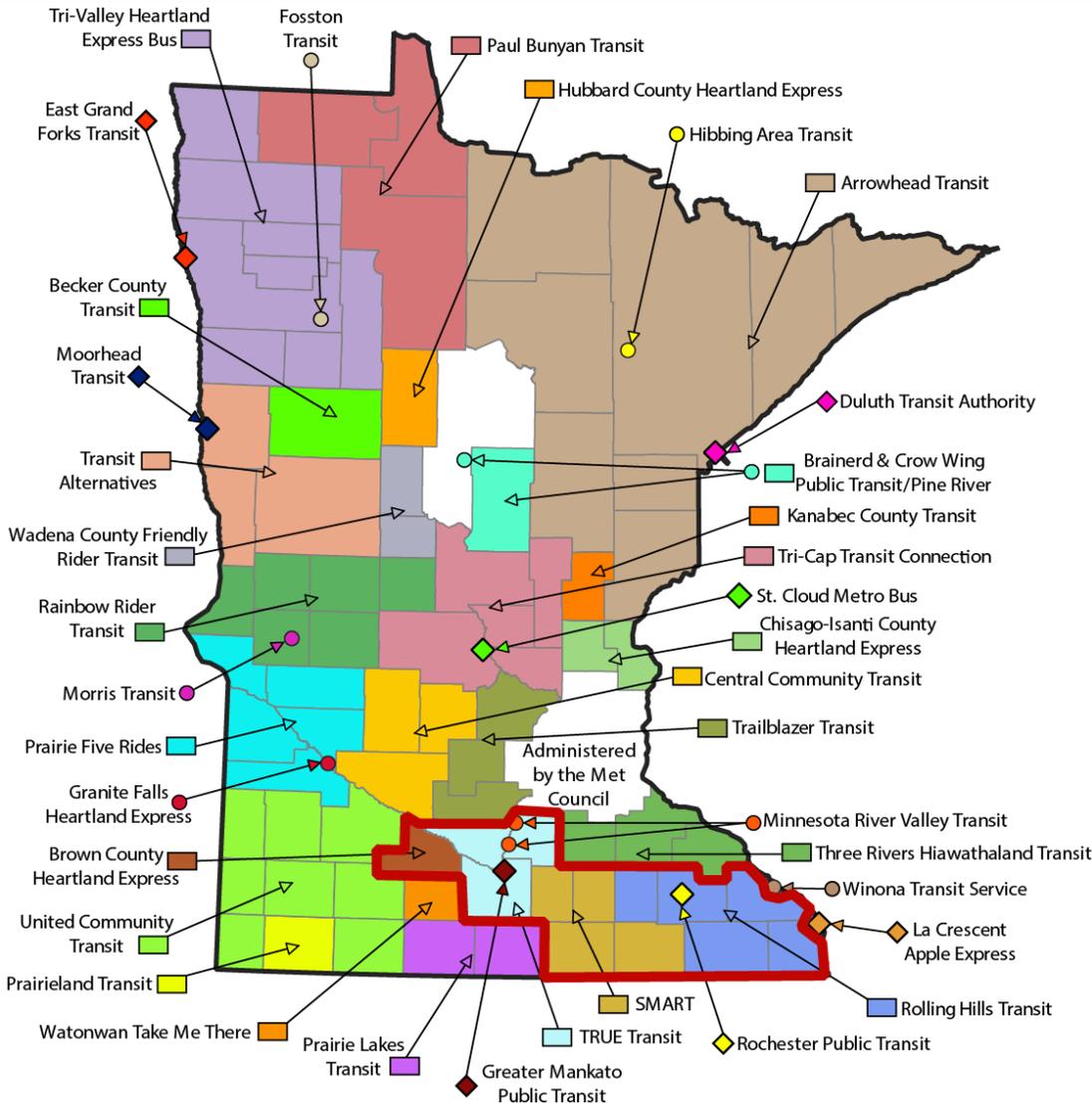


# Southern Minnesota MaaS Platform Pilot

- Mobility as a Service vision: a single platform that provides access to all shared mobility options, allows trip planning, fare payment, and real time updates on trip information
- Integration of transit planning and ticketing with private shuttles and buses, taxis, TNCs, bike and scooter share, van pool, carshare, shared CAV, and new emerging shared mobility technologies
- Pilot will focus on 7 transit systems plus private providers in Southern Minnesota



# Coverage area



## 7 Greater Minnesota Transit Systems

- Rochester Public Transit
- Greater Mankato Public Transit
- Brown County Heartland Express
- Minnesota River Valley Transit
- Rolling Hills Transit
- SMART
- TRUE Transit

**Parts of Mobility  
as a Service  
(MaaS) system**

**MaaS  
Consumer App**

**API/SDK Management**

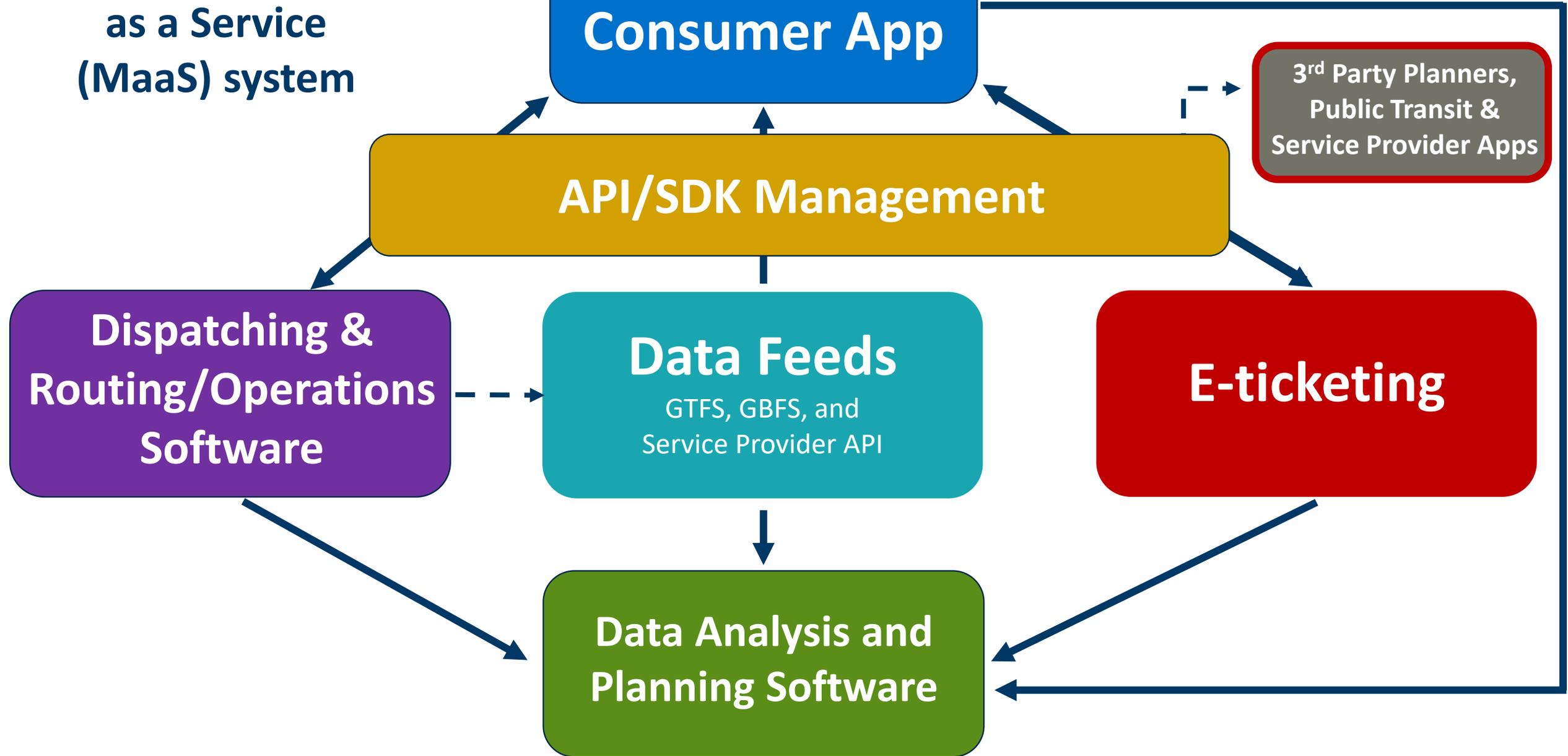
**3<sup>rd</sup> Party Planners,  
Public Transit &  
Service Provider Apps**

**Dispatching &  
Routing/Operations  
Software**

**Data Feeds**  
GTFS, GBFS, and  
Service Provider API

**E-ticketing**

**Data Analysis and  
Planning Software**



## Planned data spec implementation

- GTFS/GTFS-Flex data feeds for all participating transit
- Development and testing of Demand Response Transactional Data Spec (TDS) in partnership with SUMC/AARP workgroup
- General OnDemand Feed Specification (GOFS) in partnership with MobilityData workgroup
- Adaptation of General Bike Share Feed Spec (GBFS) to carsharing application

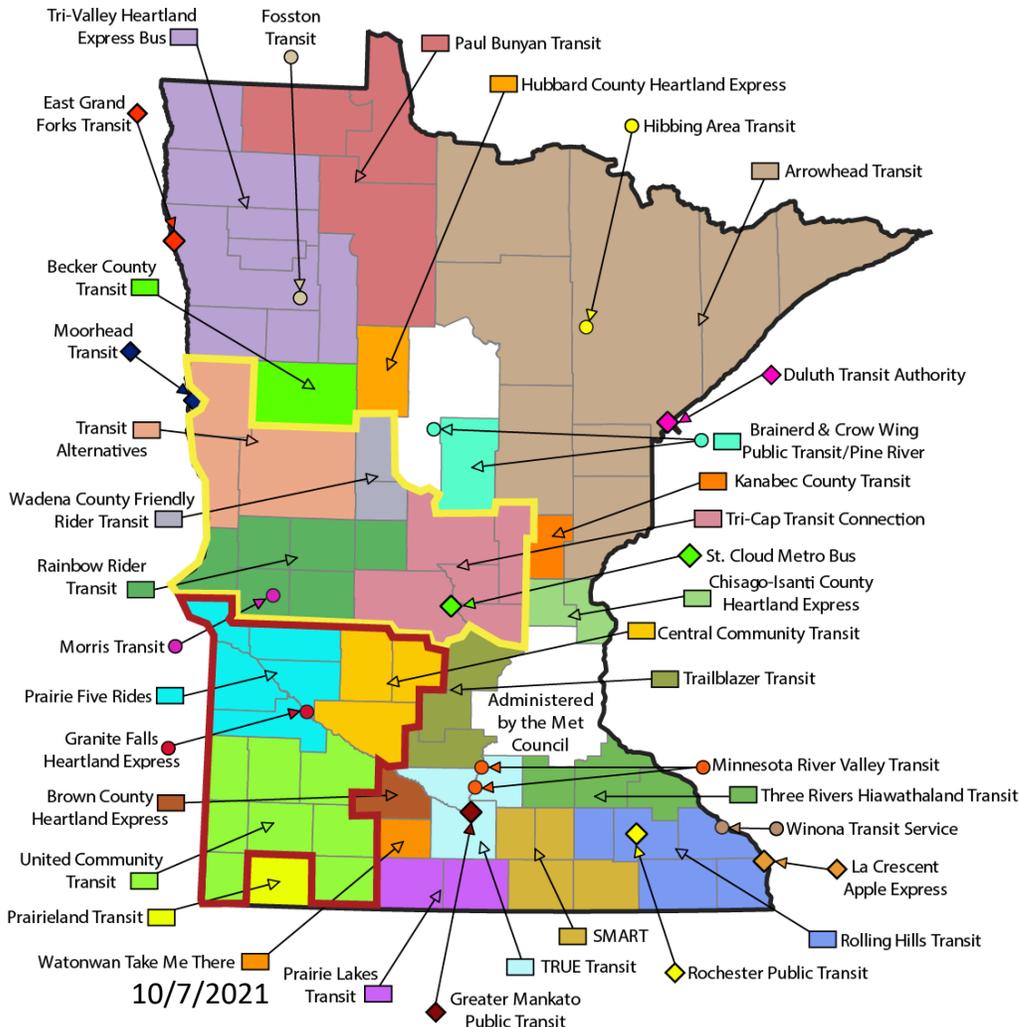


# Western Minnesota Contactless Payment Pilot

- University of Minnesota is researching how transit and shared mobility can address COVID safety concerns to accelerate return of ridership
- FTA research grant will help add contactless payment options and trip planning to determine impact
- Will compare mobile app ticketing versus card-based system



# Project Partners



## 8 Rural (5311) Greater Minnesota Transit Systems

### Mobile Ticketing

- Morris Transit
- Rainbow Rider
- Transit Alternatives
- Tri-cap Transit Connection
- Wadena County Friendly Rider

### Fare Card

- Central Community Transit
- Prairie Five Riders
- United Community Transit

### Research

University of Minnesota led by Prof. Yingling Fan

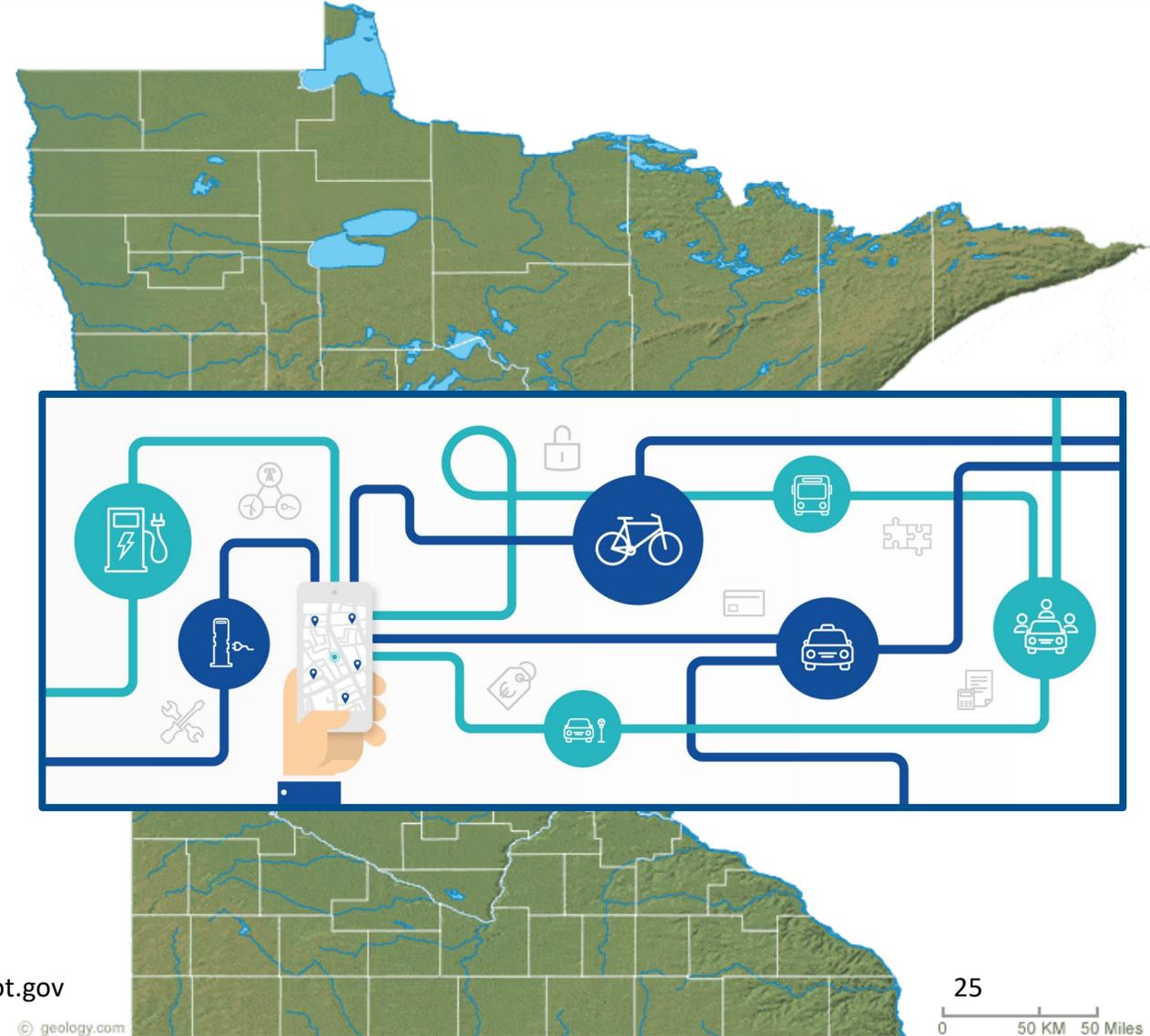
### Dispatching and Routing Software

- CTS Software, Routematch by Uber, Tripspark

# Future Improvements

## 2023 and Beyond

- MnDOT and MNIT evaluate for statewide deployment
- Develop standard for billing transactions including non-emergency medical
- Longer term: tolling and parking, curb management, distance-based fees



# Project management for innovation

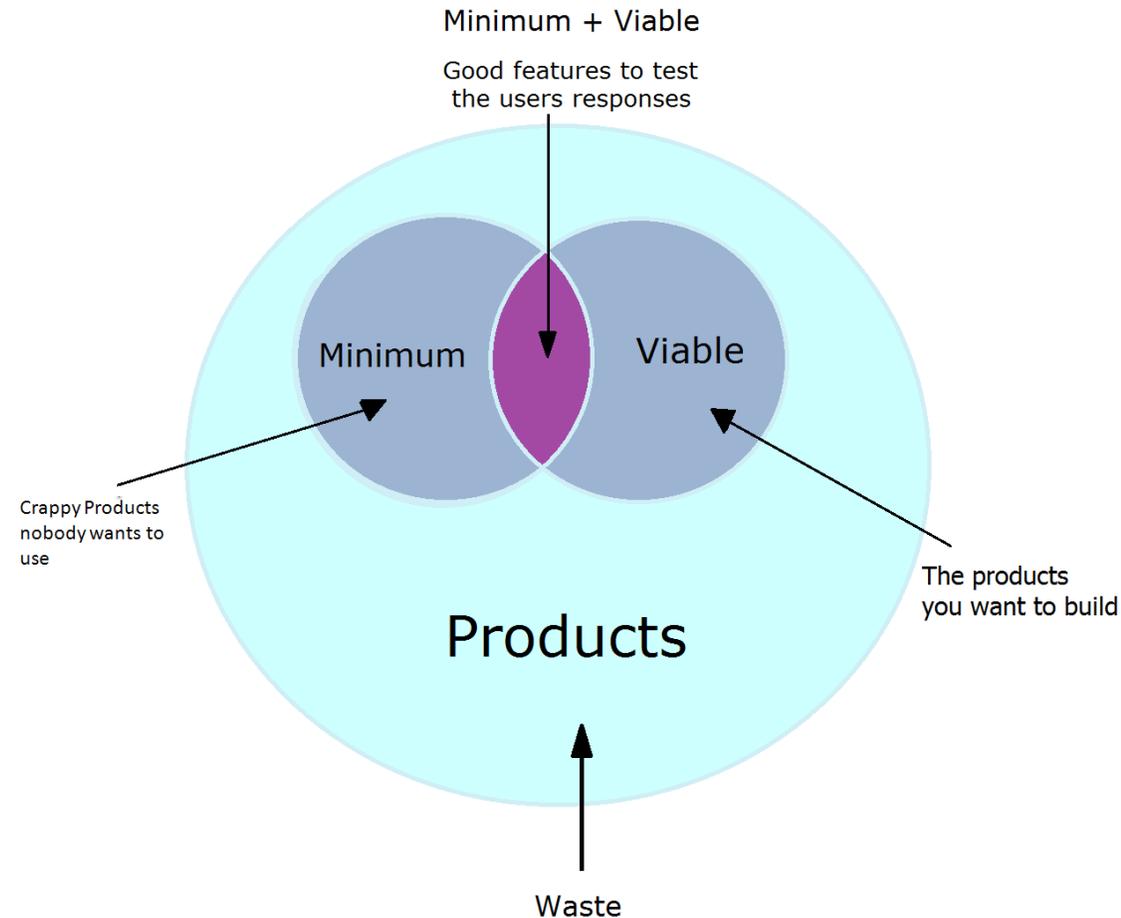
## Challenges of implementing new tech

- Risk can be high (as can be the reward!)
- It's not “set it and forget it”
- It can be hard to determine cost/benefit and when to keep going or pivot



## How to reduce risk

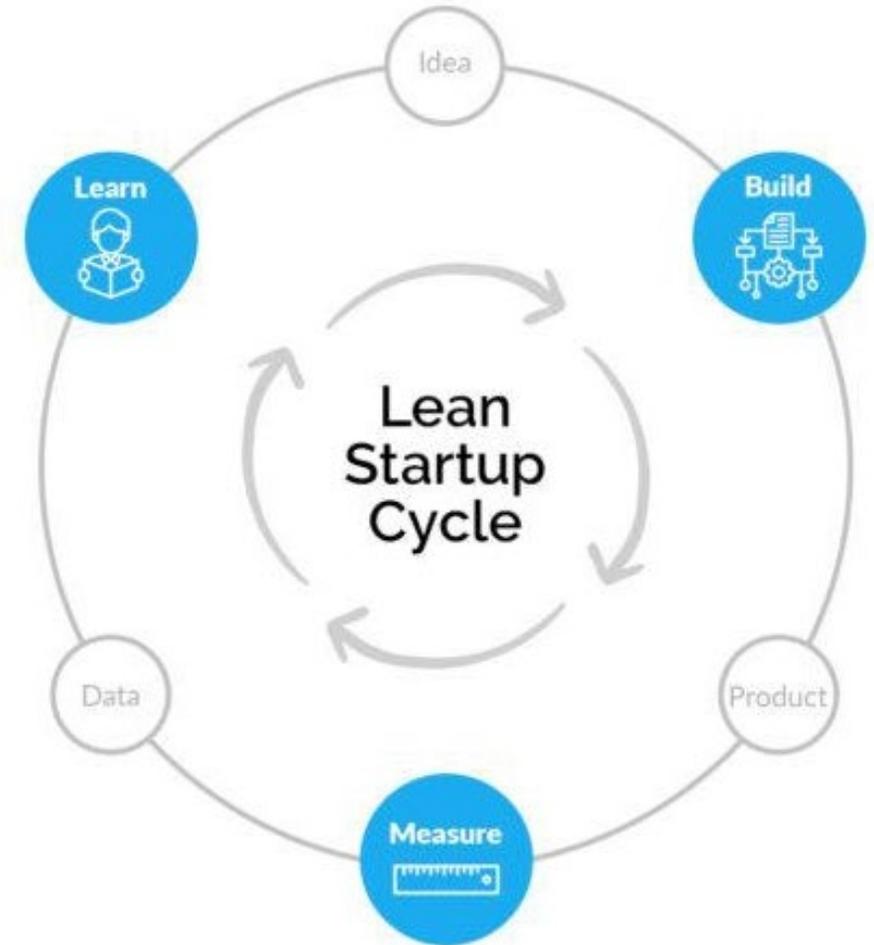
- Make sure it's a problem worth solving
- Get out of the building and talk to customers first
- Figure out a way to build an MVP to test your hypothesis
- Don't scale until you get success



# The Lean Startup Cycle

## A model for continuous improvement

- Build your MVP to test your hypothesis
- Measure how your customers react
- Learn what customers like and don't like, what is a requirement versus a nice to have
- Improve and repeat until you have something to scale with

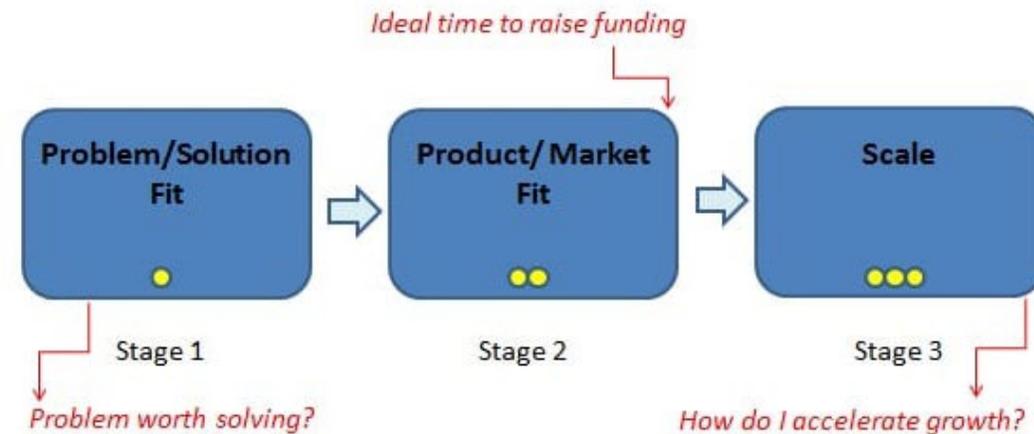


# Measuring success

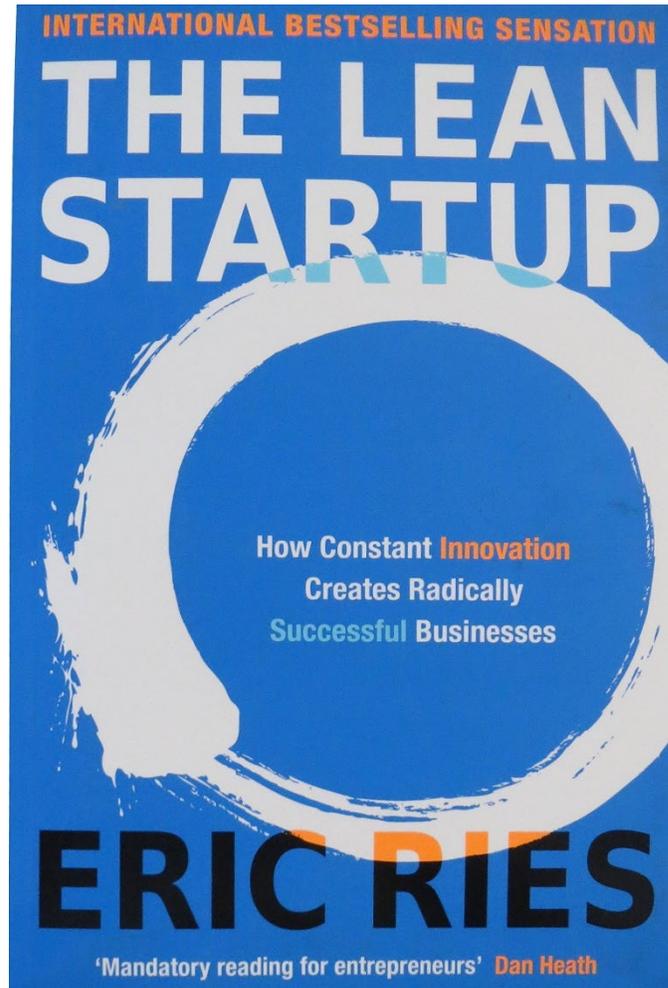
## When to keep going or throw in the towel

- Before you start, envision the result of your technology you'd like to see
- Determine what are the key metrics to tell you if you are successful (avoiding vanity metrics!)
- Keep running the Lean Startup Cycle until you find success (then scale) or run out of time, money or ideas (then pivot)

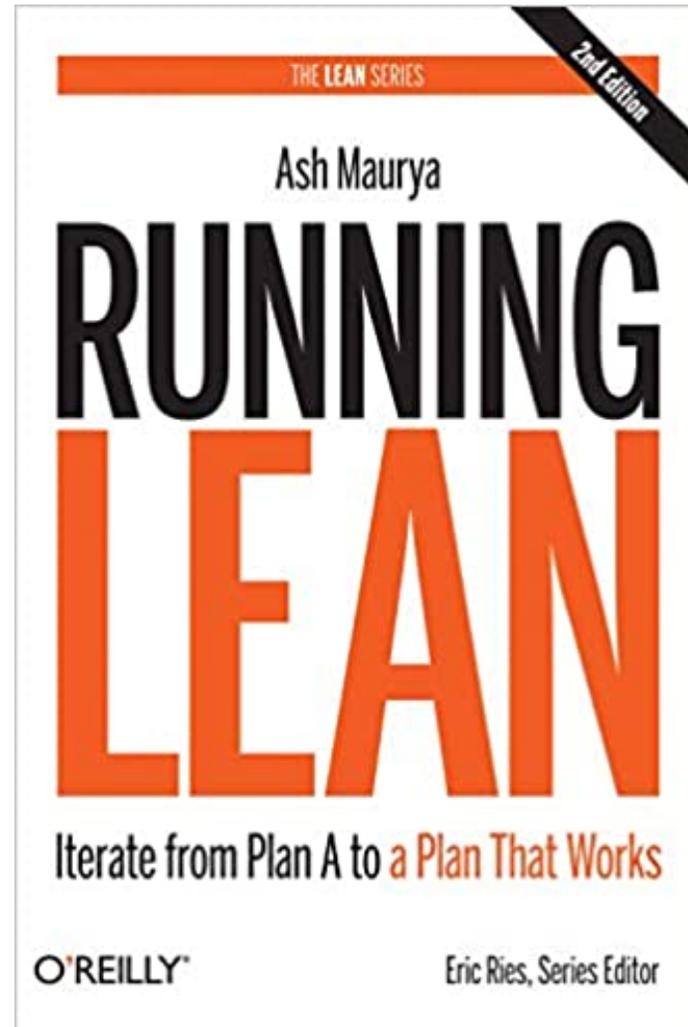
## The three stages of a Startup



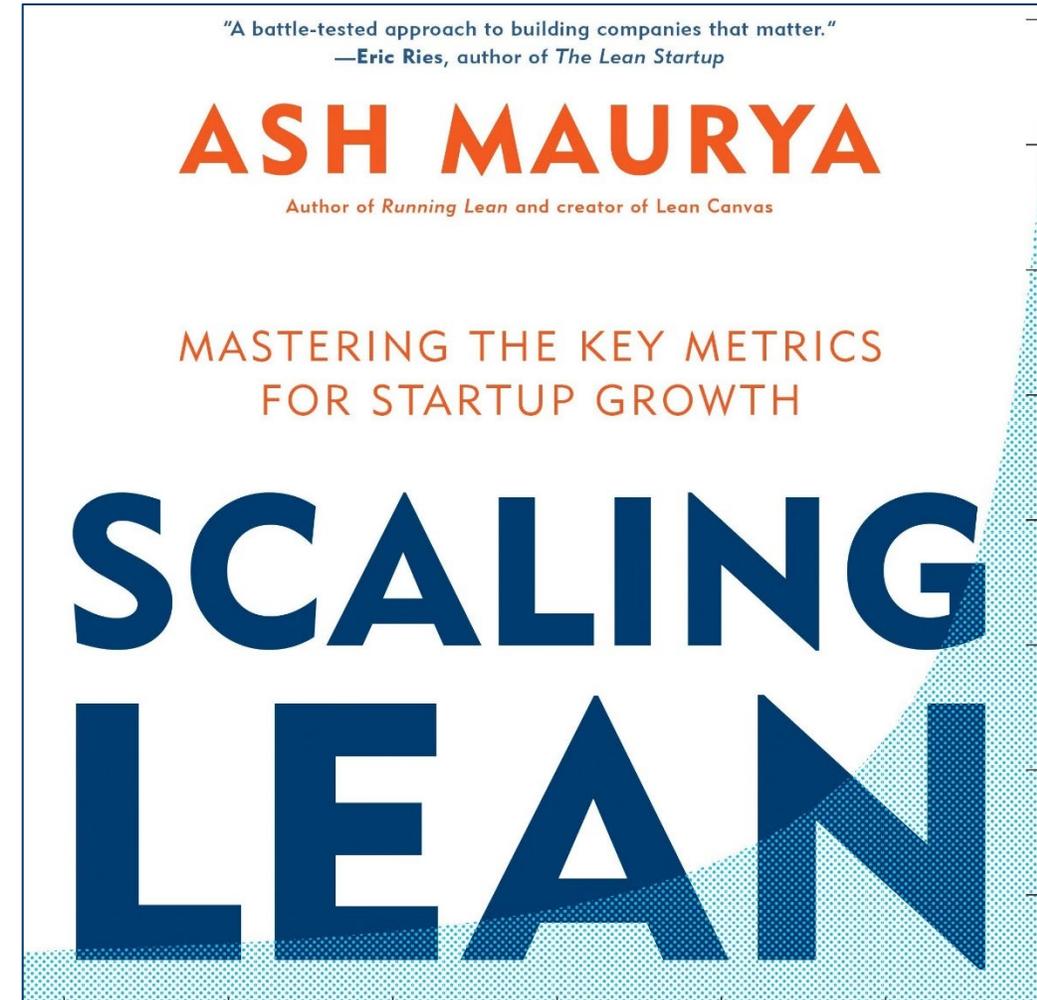
# Recommended reading



10/7/2021



mndot.gov



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# Thank you!



## Greater Minnesota Transit Technology Plan

